

Highest Quarterly Sales Volume Recorded By GT & R

Goodyear achieved the highest quarterly sales volume in its history for the second quarter this year and earnings, although not a record, were up four cents a share from the same 1974 period.

Earnings for the April-June period rose to \$50,200,000 on all-time record quarter sales of \$1,416,700,000. This compared with net income of \$48,200,000 and volume of \$1,368,000,000 in the same 1974 period and earnings of \$25,500,000 or 35c a share on sales of \$1,235,500,000 in the first quarter of 1975.

Second quarter earnings were 70c a share double the first quarter earnings and compared with 66c a share in the second quarter last year.

Charles J. Pilliod, Jr., Chairman, said the bulk of second quarter gains came from "an impressive domestic performance," but that international profits were down reflecting the continued economic difficulties in Europe and Australia as well as strikes and labor unrest in England.

Foreign earnings amounted to \$5,200,000 in the first half compared with \$35,300,000 in the same six months last year.

Consolidated corporate sales for the first six months were a record \$2,652,200,000 against \$2,543,300,000 in 1974. Half year net income came to \$75,700,000 or \$1.05 a share versus \$82,000,000 or \$1.13 a year ago.

Pilliod said the second quarter saw "a general strengthening in the Company's domestic business compared to the first quarter with plants operating at a much higher output and with a significant improvement in retail sales."

"We foresee further progress in sales and earnings during the second half in all areas of our business including tires, chemicals, industrial products, packaging films, aviation, aerospace, and our metal products operations," he added.

Pilliod said that recent tire price increases of two to six per cent seem to be "taking hold" and that there are definite moves by independent dealers to rebuild low inventories. He said this suggests a further improvement in profit margins which slipped to a recession low of 2.1% in the first quarter of this year but came back to 3.5% in the second quarter.

Touching on Goodyear's nuclear interests, Pilliod said recent news reports erroneously indicated Goodyear is firmly committed to the gaseous diffusion method of nuclear fuel enrichment to the exclusion of the

centrifuge enrichment approach.

"On the contrary, we are backing both methods," he said. "In addition to the existing gaseous diffusion plant Goodyear Atomic Corporation has operated for the government in Portsmouth, Ohio for 22 years, the Goodyear Tire & Rubber Company is participating with Bechtel Corporation of San Francisco in a proposal to construct a gaseous diffusion plant in Alabama pending enactment of congressional legislation.

"In a separate project, gas centrifuges designed and manufactured by

our Goodyear Aerospace Subsidiary are undergoing successful test operations here.

"Results indicate to us that we are further along in centrifuge development than any other privately funded Company in the United States," Pilliod states.

Other U. S. centrifuges being tested were developed under Energy Resources Development Administration, ERDA, funding.

Although we have no current plans to build a nuclear enrichment plant using this advanced technolo-

gy," Pilliod said, "we expect to be in a position to supply advanced gas centrifuges to interested consortiums or the government should Congress flash a green light for construction of gas centrifuge enrichment plants.

"I would hope that the Congress in its ultimate wisdom will support the Administration's bold Atomic Energy Program as the most practical solution to long-term energy problems. Regardless of the outcome, however, Goodyear will be a major cog in this high growth potential industry," he concluded.

The WINGFOOT CLAN

A Subsidiary of

Goodyear Atomic Corporation

The Goodyear Tire & Rubber Company

Volume 22

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Number 8

GAT Union Contracts Ratified

Goodyear Atomic Corporation reached settlements with two Unions representing our hourly work force during July. The Oil, Chemical, and Atomic Workers International Union and its affiliated Local No. 3-689 reached an agreement on a three-year contract by ratification of their membership on July 7. The International Union, United Plant Guard Workers of America Local No. 66 voted in favor of their package on July 24.

Both contracts provide for improved hospital and surgical insurance, broader major medical coverage, prescription drug benefits, and increased shift differential and Saturday/Sunday bonus.

The OCAW settlement provides for an eight per cent across the board increase to all of their classifications and two wage reopeners on May 2 of 1976 and 1977.

In the UPGWA, the wage increase was also eight per cent the first year. However, due to their increased duties and responsibilities, they received an additional 7½ cents per hour. The second year increase is six per cent and the additional compensation of 7½ cents is repeated. The UPGWA has a wage reopener provision for 1977.



The UPGWA Contract was signed by (seated left to right): Robert Brewer, UPGWA President; F. E. Pickens, Manager of Industrial Relations; W. D. Hughes, Coordinator of Labor Relations; and E. R. Weakland, Union Financial Secretary. Standing left to right are I. G. Smith, Director of Plant Protection and Shift Operations; R. L. Friece, Union Grievance Committeeman; and R. F. Channel, Superintendent of Security, Police and Fire Protection.



Signing and observing at the finalization of the 1975 OCAW contract are: Seated left to right: W. J. Fields, OCAW Vice President; R. A. Isaac, Union President; F. E. Pickens, Manager of Industrial Relations; W. D. Hughes, Coordinator of Labor Relations; Standing left to right: L. L. Ramey, Union Committeeman; J. G. Crawford, Superintendent of Uranium Operations; D. W. Bloomfield, Union Committeeman; J. J. Eyre, Superintendent of Process Maintenance; G. P. Zoellner, Superintendent of Personnel Services and Affirmative Action; and J. E. Harshman, Superintendent of Materials and Service.

IN MEMORIAM

James C. Karrick, Process Operator and OCAW Union Division II Committeeman, died of a heart attack on August 5.

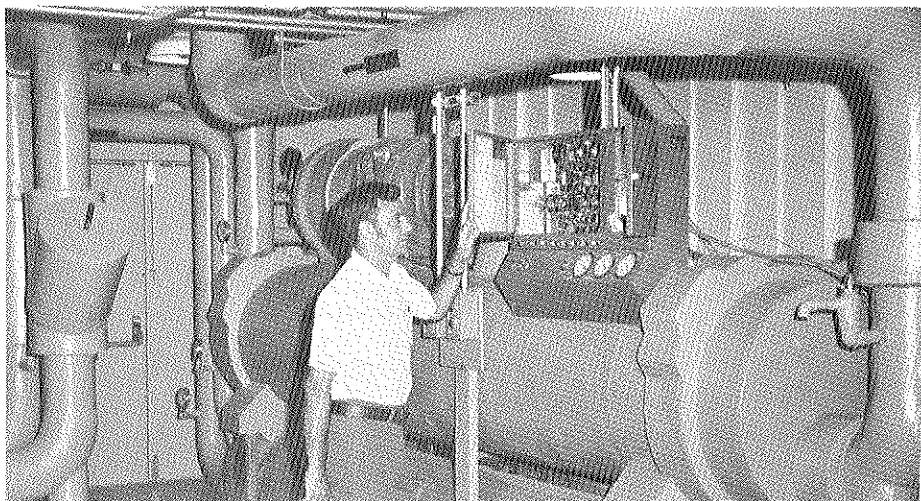
710 Addition Completed

The Technical Services Building (X-710) has recently been expanded by the addition of 29,697 square feet of working area. This will make possible the movement of the Computer Systems and Procedures Subdivision from the X-100 Building and the Instrumentation Development Department from the X-105 Building to the X-710 Building. In addition, Materials Technology Department will consolidate its metallurgical functions from the existing X-710 Building and

the X-760 Building in the new area. The project was started 20 months ago, and Butt & Head Construction was the prime contractor for the job. The structure is distinctive from the remainder of the building as a result of its metal siding. There are many features inside that make it an attractive work place and provide the requirements for the use of improved and highly sophisticated equipment. The rooms are designed for effective lighting and atmospheric control.



The new X-710 Laboratory addition will provide additional space for a variety of technical activities in a specially controlled atmosphere.



Paul Slaughter of Laboratory Services, D-561, inspects a 300-ton water compressor which cools the water for the new facility's air conditioning system.

Three Author Technical Paper

Goodyear Atomic employees have been most productive over the years in the authoring of technical papers. They have covered a wide range of subjects and fields of speculation. The latest in this series is a paper authored by Lewis Deacon, Roy Kaplan and Mark Holland on "Chromium Recovery from Sludges Produced by Chromate Inhibited Cooling Water." That title might not stick in your mind, but this type of research and writing can be a valuable asset to a variety of industries. The paper will be presented in Chicago, Illinois at the third Energy Research and Development Administration Environmental Pollution Conference on September 23-25.

You may have noticed that one of the authors is Mark Holland. He is a Cooperative Education Student working part of the year at GAT and attending classes at Virginia Polytechnic Institute and State University in Blacksburg, Virginia during the remainder of the school term. Mark's final work assignment as a Co-op with

us is near its end, but during his assignments over the last couple of years he has been involved with four formal reports. One of the reports was covered in *Nuclear Science Abstracts*. Our Co-op Program has been a valuable asset to the students and our Company.

DeVito Achieves Service Milestone



V. J. DeVito, Superintendent of Nuclear Materials Control, completed 25 years of service on August 10. A graduate of Ohio State University, Vince's employment history with Goodyear started in the Aircraft Corporation Production Squadron where he was awarded the Litchfield Medal

September Is "I"dea Month

September has been set aside as "I"dea Month to encourage employees to participate in GAT's Cost Reduction "I"dea Program. Cost reduction is a vital activity for any company. It is recognized as such at GAT and is strongly endorsed by management. The "I"dea program is open to all ideas from all sources. There are no limitations or restrictions. All ideas are welcome, big or little.

You, the employee, are the key to a successful program. Cost reduction is a part of each of our jobs at GAT. Why not take a few moments to analyze your job? Perhaps you can think of an improvement or better way to perform it.

How is an idea submitted under the Cost Reduction "I"dea Program? It's very easy. Just pick up a cost reduction "I"dea form from any of the 25 dispensers located on plantsite. Complete the front side of the form and send it to the General Manager's Office where it is reviewed.

It is subsequently assigned to an evaluator who is familiar with the subject matter. After the evaluation

as the outstanding member of his class. He transferred to GAT in June of 1953 as an Accountability Engineer in his current department. Vince has been instrumental in developing the procedures for control of nuclear materials and he was promoted to his present position in May 1970.

He is responsible for nuclear materials control and safeguards. His division audits our supply of uranium and acts as the corporation's agent in dealing with uranium consumers.

Vince has been quite active in the field of nuclear material control. He is a certified Nuclear Material Manager and is Secretary of the Institute of Nuclear Materials Management.

is completed, you will be notified whether or not the "I"dea has been accepted. If you need assistance in completing the "I"dea form, contact your supervision or the Administrative Services Department. Either will be glad to help you. Include as much pertinent information as possible to help the evaluator, since he will not know your identity.

Although the month of September has been designated "I"dea Month, ideas are needed and welcomed any time. Your continuing help is needed! Why not accept the challenge and submit an "I"dea.

COST REDUCTION "I"DEA HONOR ROLL



Continuing in this issue of the *Clan*, employees having Cost Reduction "I"deas accepted are being recognized. The following are employees who had "I"deas accepted in July:

G. L. Harris	D-351
G. F. Johnson	D-711
D. S. Miller	D-351
C. H. Skaggs	D-552

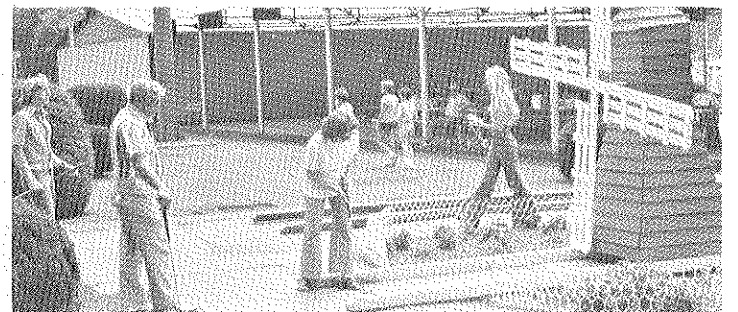
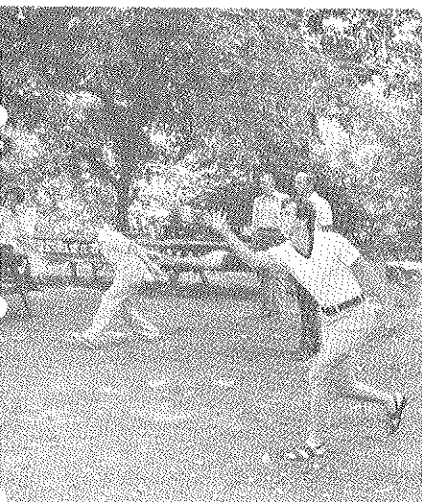
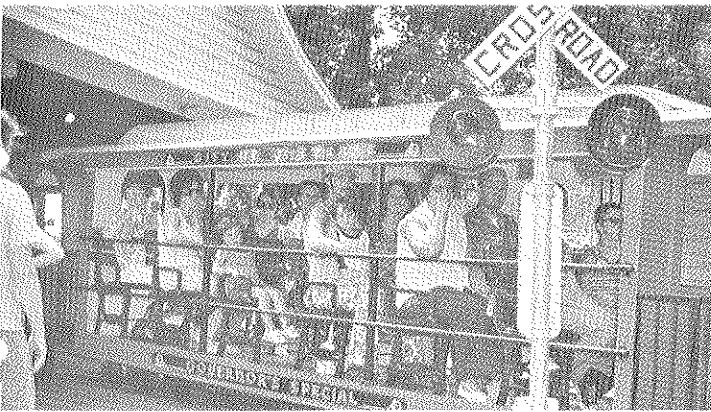
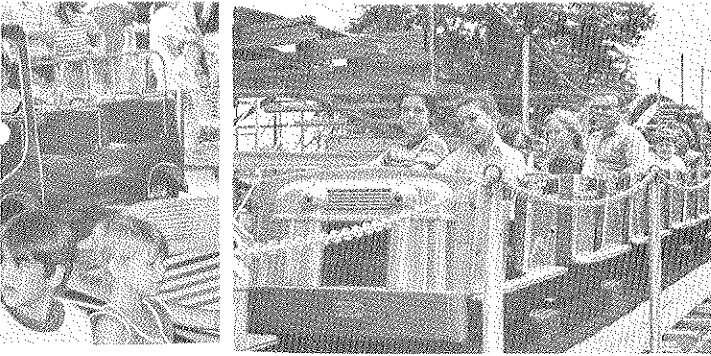
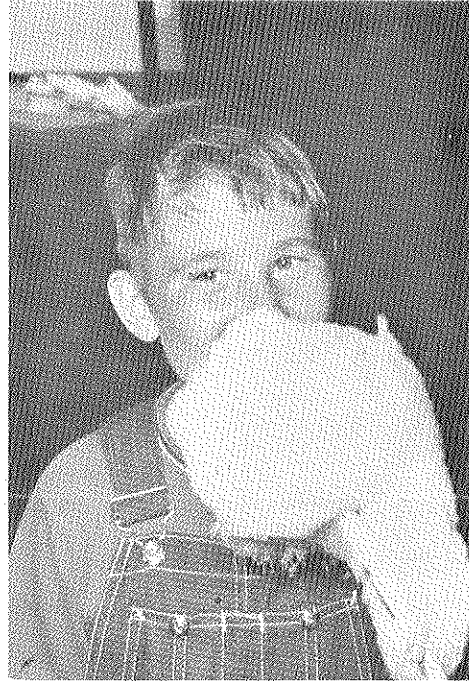
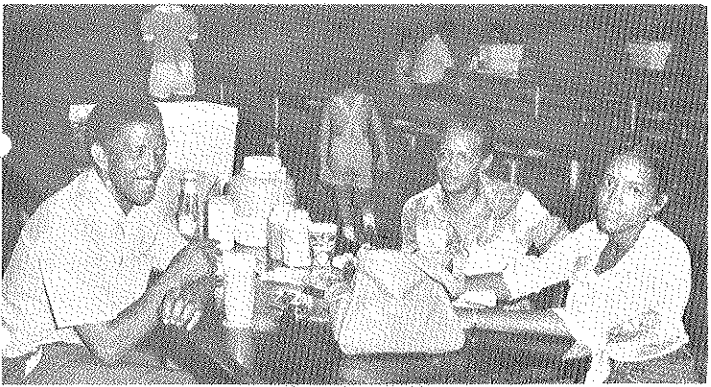
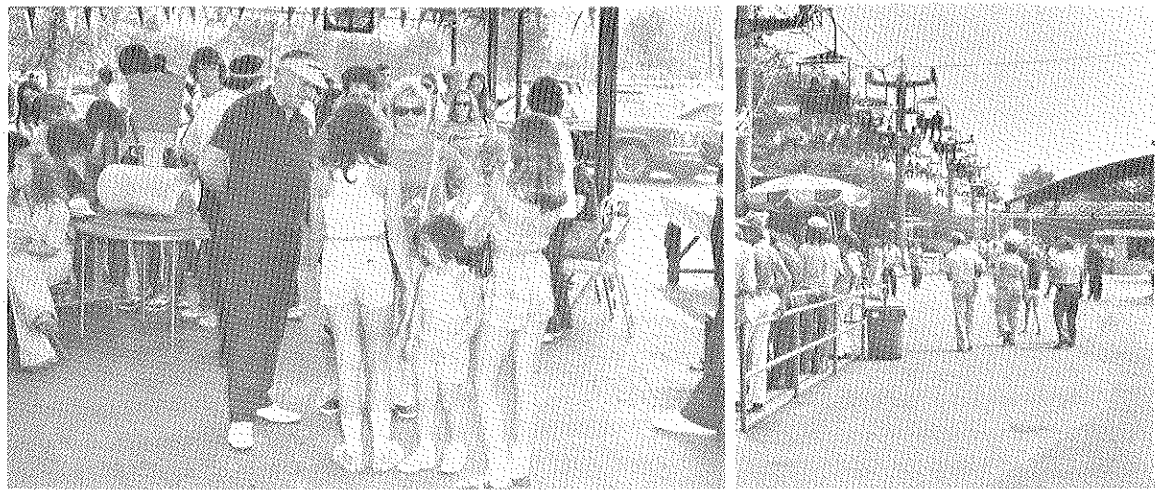
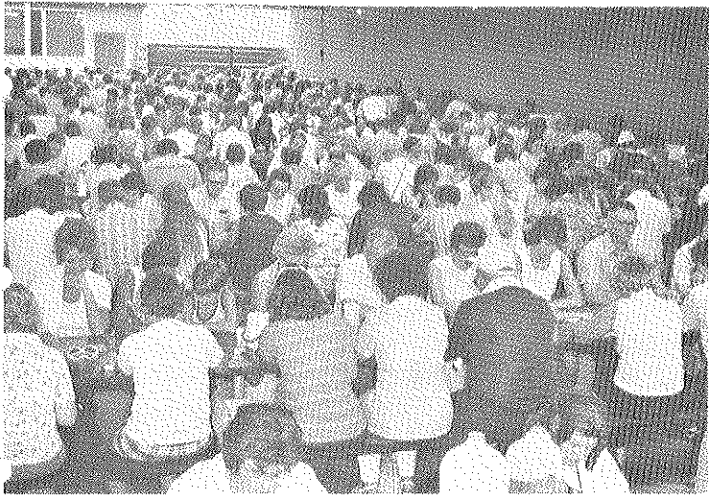
'Twas A Hot Day At Camden Park

A record crowd arrived at Camden Park, Huntington, West Virginia for the Annual Company Picnic on July 19. It was a very humid day, but each of the picnic committees did an outstanding job of organizing the various events and providing a well planned picnic.

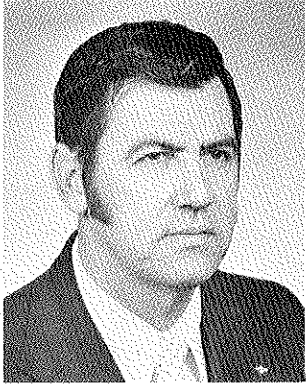
IN SYMPATHY

Mayme G. Walters, mother of Doris Jean Walters, D-541, died June 30th.

GAT ANNUAL PICNIC SPOTLIGHTED



Secrest Is Named Maintenance Supervisor



C. A. Secrest was promoted to Supervisor, Maintenance, Department 720. He will be responsible for converter fabrication and assembly in the X-700 and X-705 Buildings. Mr. Secrest will report to R. D. McDermott, Superintendent, Shops Maintenance.

Mr. Secrest graduated from

Franklin High School in New Athens, Ohio, and attended Ohio State University. He joined Goodyear Atomic as a Production Process Operator in Training in 1954. He was a Production Process Operator and Maintenance Mechanic before being named a Maintenance Foreman in June of 1960. He was promoted to General Foreman, Shops Maintenance, in December of 1971.

Sid and his wife, Marlene, live at 1401 Layton Drive, Portsmouth. They are members of St. Mary's Catholic Church in Portsmouth where Sid is a Lector and a Trustee in Catholic Adults for Youth. He was a runner-up in the Chemical Division for the Goodyear Spirit Award in 1973, and has been very active in Scouting, having received the Silver Beaver and St. George Awards. He is a Council Commissioner on the Scioto Area Boy Scout Council.

People On The Move



Spradlin

Wright

Scowden

Spears



Harris

Beasley

DeAtley

H. L. Spradlin, Maintenance Mechanic 1/C, was promoted to Foreman, Maintenance, and is assigned to the Compressor and Miscellaneous Shops, Department 724.

W. H. Wright was promoted from Materials Man to Foreman-Materials.

R. L. Scowden and S. K. Spears were promoted from Janitor to Foreman-Janitors.

G. L. Harris was promoted from the Property Department to Foreman-Materials.

E. C. Beasley, Fireman, and B. E. DeAtley, Fireman, were promoted to Shift Fire Captain.

GAT Represented

On June 21, the GAT Golf Team consisting of (left to right) Dean Miller, Paul Forsyth, Paul Cravens, Jim Harshman and Irv Smith participated in the Annual Goodyear Golf tournament for area facilities at Hidden Valley Golf Course in Pt. Pleasant.



Facts On Electricity Costs

Trimming the electric bill—like growing gardens and mustaches—has become a part of American life in the 1970s.

Nobody is particularly thrilled to see that electric bill each month, but if you want to reduce it, it is particularly important to have a basic knowledge of which appliances use the most power.

If you decide to stop using your electric razor, for example, don't expect a massive drop in the next month's electric bill. That razor uses only .001 of a kilowatt hour (kwh) per shave. At an average cost of 3½ cents per kwh, using the razor 365 times a year costs you just 1¼ cents for 12 months.

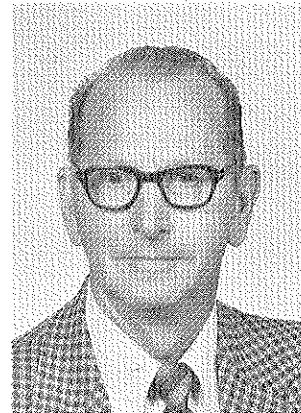
An electric water heater, on the other hand, uses about 12 kwh of electricity, or 42 cents worth, each day. The largest users of electricity, naturally, are electric heating and cooling systems.

Some household items, like an electric razor and toothbrush, use just pennies worth of power over an entire year. Other appliances that use very small amounts of electricity are toasters, blenders, mixers, sewing machines and garbage disposals.

So, before you throw out the kid's electric Snoopy toothbrush, check this chart for average appliance consumption of power.

Living Room		Dishwasher	.04 per load
Color Television	\$.01 an hour	Microwave oven	.02 a day
Black & White TV	.01 an hour	Laundry Room	
Radio-phonograph	.004 an hour	Washing machine	.01 per load
Vacuum cleaner	.02 an hour	Elec. clothes dryer	.11 per load
100-watt bulb	.004 an hour	Iron	.04 an hour
Kitchen		Water heater	.42 a day
Waffle iron	.01 per waffle	Bedroom	
Coffee maker	.01 per pot	Blanket, king	.04 a night
Frying pan	.04 an hour	Blanket, queen	.03 a night
Refrigerator,		Blanket, twin	.02 a night
frostless, 16 cu. ft.	.18 a day	Portable heater	.05 an hour
Freezer, 15 cu. ft.	.18 a day	Clock	.05 a month
Range	.05 per meal	Bathroom	
Oven	.02 an hour	Hair dryer	.01 per hour
Self-clean oven	.11 a day		

Bennett Retires



John H. Bennett retired under normal provisions effective July 1, 1975. He was a Janitor in D-426 with over 12 years service.

CLASSIFIED

FOR SALE

1974 Mustang II, Like new, new tires and tape system. \$2695.00. Call 947-4438.

WANTED

One relatively new outboard motor, 80 HP or over. Call 947-5566.

WANTED

Car pool from Athens area through Wellston-Jackson area. Call Rick McLin on 2476.

IN MEMORIAM

Kenneth L. Everhart, Electrician 2/C, D-711, died of injuries from a motor vehicle accident, July 11.

Return Requested

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